



WE BEGIN WHEN
OTHERS GET **STUCK**

REAL TECHNOLOGY LLC

ORACLE[®]

 **Infotech**



**LET OUR EXPERTS
SHAPE YOUR BUSINESS!**



Scan me



Erbil Office:

Airport Business Center Building - Next to Directorate of Residence
& Passport - 100M Street - Erbil - Iraq
+964 750 909 0930 - +964 750 898 9780

Baghdad Office:

Baghdad - Iraq
+964 750 834 7000 - +964 770 038 7000

Jordan Office:

Office No. 104 - Al Abboushi Building - Al Madina Al Munawra Street
+962 656 68 771 - +962 656 68 772 - +962 656 68 773



+964 750 90 90 930




info@realtech-orion.com



www.realtech-orion.com



| Real Technology

A person in a dark blue suit and striped tie is shown from the chest down, holding a white pen over a document. The background is a blurred office setting.

“ BE EMINENT ...
SUCCESS IS NOT SUFFICIENT ”

MANAGEMENT MESSAGE

Real Technology LLC. Founded in 2005, Started the work in Iraq in 2010 and complete the registration as Iraqi Company in 2016. Today it is a leading provider of **Enterprise Resource Planning (ERP)** solutions and information technology (IT) solutions and services for the Companies, Banking, Financial Services and the main product is the **Enterprise Resource Planning (ERP)** solutions for the manufacturing, retail, distribution, contracting businesses and Government Sector.

Real Technology LLC. Today addresses the critical needs of large multicompany Organizations, multi-tier companies, ministries and government organizations in **Jordan, UAE, and Sudan** and Currently in **Iraq**.

The company's **Global Delivery Model (GDM)** provides for the best resources to be drawn from its vast talent pool across the globe to offer optimal solutions.

OUR **VALUES**

- Everlasting, satisfying, and beneficial customer relationship.
- Transparency and fairness in investor relationships.
- Professionalism, competency, and entrepreneurial skills in employees.
- Professional, fair, and ethical business practices.
- Concern, commitment, and positive action for the well being of environment and Society.

“ **THINK OUT OF THE BOX** ”



OUR **MISSION**

To consistently create value, by providing solutions which enable our customers to achieve excellence and sustainable competitive edge.



OUR **VISION**

focused on value added services such as business intelligence & analytics services, infrastructure management services, testing & compliance, application development & maintenance, consulting and its BPO offerings.



OUR **QUALITY**

Our group strives to provide service to its customers with emphasis on continuous improvement, pro-active approach, courtesy, timely response, and accuracy, with a goal of achieving total customer satisfaction.

ERP SOLUTIONS

ORION by 3i-Infotech

ORION supports multi-company, multi -division /profit centers, multi -department/ cost-centers kind of organization structures. **ORION**'s flexible design and extensive parameterization allows it to cater to changing business requirements. **ORION**'s high scalability ensures that the usage of the application grows with the growth of the business.

ORION has been developed in **ORACLE RDBMS** (Relational Database Management System) environment and can be implemented on a wide range of hardware and operating systems.

ORACLE is the leading OPEN systems application development environment today and provides portability of the application across hardware platforms, thus ensuring that your investment in time and money on the application software is secure.

Hence, whatever investment you make in **ORION** today, is protected in the long term, and provides you the flexibility to adapt to changing business requirements.

ORION ENTERPRISE

ORION Enterprise, which is an **ERP** solutions offering, is meticulously structured to also meet your future needs in different processes ranging up to SCM, e-Procurement, e-Business and CRM applications. Backed by our strong standing in the **ERP** solutions market, **ORION Enterprise** integrates business processes across suppliers, partners, employees and customers to create for you, a more effective organization. It also provides the power to combine individualized customer and supplier management processes with transactional fluidity across organizations.

Our software specialists have gained significant experience in various business fields. This has resulted in the development of tailor-made **ORION Enterprise** options for various industries and processes such as Manufacturing, Contracting, Energy, Retail, Ports, and Distribution.

ORION ADVANTAGE SUITE

The **ORION Advantage** series—a pre-configured **ERP** solutions suite—is specially designed for SMEs to save costs, time and resources from day one, in order to deliver maximum ROI.

Through these **ERP** solutions offerings, we give SMEs our rich industry-specific expertise and knowledge gained from many successful global **ERP** solutions implementations. With the **ORION Advantage** offerings, customers are offered a set of pre-mapped business practice solutions for their particular industry vertical.

Capitalizing on our experience of almost a decade in serving different industries, all packages designed to match a specific industry's requirements.



BY
3i Infotech®

ORION



ORION ERP BENEFITS

Today, ORION systems are one of the fastest growing segments of the business-software industry. ORION offers a single fully integrated system linking all corporate operations, including planning, manufacturing, sales, vendor relations, inventory control, human resources, and accounting

ORION System gives you a comprehensive solution that streamlines and unifies your entire management process to maximize profits and ensure business stability.

Functional modules:

- HR & Payroll
- Sales Management
- Inventory Management
- Contracting Management
- Finance Management
- Purchase Management
- Manufacturing



HR & PAYROLL

- Maintaining the Organizational structure, Employee's personal information.
- Employee compensation, Leave and attendance Tracking, Loans and Advances.
- Improved business efficiency through integrated software and services
- Easy payroll data management – reducing time spent on non-core tasks
- Improved payroll processing accuracy – reducing the human errors
- Effective management information and analysis
- Reduce costs associated with payroll provision



Sales Management

- Customer management
- Price List Management and Salesman controlling
- Fully integrated transactions with multiple business scenarios
- Automatic Credit Control and Approval Process
- Efficient customer order processing
- Promotions, Schemes and Discounts Management
- Sales and incentives and Demand forecast



Contracting Management

- Incorporates a comprehensive job costing system.
- Covers the entire activities, by stage, of Job.
- Provides the facility to open multiple jobs and group several jobs together.



Finance management

- General ledger and sub ledger maintenance
- Fully integrated with all Orion modules
- Accounts receivable and payable
- Bank and cash management
- Fixed Asset management
- Profitability analysis (Cost Centre / Profit Centre)
- Multi-currency accounting
- Planning and budgeting
- Inter-company and inter-unit sales and purchases
- Post-dated cheque (PDC) and petty cash management



Inventory management

- Multiple Inventory locations with inventory grouping and location types with Multi-costing group
- Material management and user defined Item grouping and Sub grouping for analysis with multiple units of Measurement with conversion
- Batch Lot Tracking and Multi Level expiry date tolerance definition
- Auto Stocking Alerts
- Barcode and Serial Number Tracking



Purchase management

- Supplier and Vendor Management
- Fully integrated transactions with Multiple business scenarios
- Planning and budgeting
- Price / Rate management
- Letter of credit management

Manufacturing



- Quality control at work-order and pre-distribution levels
- Shift-level MRP "Material Requisition Planning" and re-ordering ensures optimum availability and utilization of materials
- Avail of shortened order-to-cash time-cycle
- User-defined classifications of items ensures better inventory management
- Streamlined raw material procurement
- Streamlined procurement of raw materials and reduced procurement time-cycles
- Ensures material availability on the shop floor
- Eliminate stock-out situations with optimum inventory-carrying levels
- Reduction in delivery time-cycles
- Improvisation in profitability analyses of schemes, enabling apt marketing strategies
- Pre-production analysis using MRP, leading to better delivery schedules
- Efficient tool management.
- Improved vendor management
- Improvisation of recipe management
- Simplifies management of co-products
- Reuse / salvage options help in reducing waste
- Easy updates to changes in government regulations
- Facilitates adherence to GMP, GLP and QTA regulatory requirements for operation and testing under FDA
- Streamlining payments to suppliers for managing credit facilities
- Tighten control on credit and debt management
- Enhance location-wise tracking of payment terms, costs and inventory levels
- Optimization of credit and logistics control
- High responsiveness in product pricing
- Allows centralized purchasing, resulting in reduced procurement costs
- Reduced manufacturing costs and operational overheads
- Accurate product costing taking into account the varying yields cost of effluent treatment and revenue from by-products
- Features for credit ageing analyses and post-dated cheque management
- Batch-wise product costing
- Auto batch generation and expiry date tracking with batch-wise quality testing documentation and analyses
- Better production scheduling using capacity planning
- Multi-level formulation handling
- Consolidation of sales promotions, discounts, and purchase / sales / inventory analyses
- Optimal tracking of sales consignments
- Allows prediction of monthly / seasonal stock requirements
- Decision support tool available for analyses by the management
- Multi-level formulation handling
- Lesser downtime of machines with better productivity and capacity utilization
- Improved analyses of production yields with solvent recovery and effluent treatment features
- Flexible production control leading to increased customer order fulfillment rate
- Helps in lot tracking and quality control
- Aids product variance and wastage analyses



BUSINESS & IT CONSULTANCY

Business & IT Consultancy

Unlocking the Potential in your Business!

Real Technology provides expert business consultancy services which drive business growth and increased effectiveness.

We provide high-quality cost-effective support, helping our clients to think differently, identify and tackle barriers and to focus on the right things at the right time to achieve growth.

Our Business Consultants provide extensive support across many sectors – ICT, financial services, productivity improvement, management consultancy, business training, employability and workforce development, Integrated Management Systems, marketing, construction, engineering construction, real estate, office supplies, industrial supplies, property, charities, transport and logistics, and manufacturing.

We have been trading for Ten years and our clients include commercial businesses, manufacturing, construction, oil and gas and services companies.

Benefits of using Real Technology Business & IT Consultancy Services:

- You will benefit from our tremendous business knowledge, vision and experience – which our business consultants directly tailor to your organisation. They use comprehensive blueprints and diagnostic tools and have an extensive knowledge base to support this.
- We provide expert, independent services – bringing leadership, vision & focus.
- We are totally focused on making your business more successful.
- We have a friendly, professional partnered approach – building strong relationships with our clients.

Project Planning

Expert Project planning – from our professional consultants.

Real Technology Business Consulting support clients to put strong Project Planning in place, achieving stretching milestones and Key Performance Indicators (KPI's) which underpin growth. In doing so, we harness tremendous successful experience – our consultants are professionally qualified with a minimum of ten years' experience of Project Planning.

Our Project Planning:

- Drive organisational effectiveness.
- Are designed for regular review – to ensure that performance stays on track.
- Are tailored to individual client requirements – reflecting local, national and international (where applicable) trading conditions and markets.
- Provide clarity on where to focus resources, when and how – ensuring that operational budgets are well-spent and generate Return on Investment.
- Harness diagnostic and planning tools which will challenge your thinking and place emphasis on what's important to your business.

We recommend that all businesses have a robust business plan in place – as a platform for success. It is often said that "a business without a plan, plans to fail". Whilst this is a general statement and not always true as such, our experience tells us the most successful businesses are those with a well-considered business plan in place which is regularly reviewed at Board level.

A good Project Planning will:

- Provide a clear view of your business purpose and enable this to be communicated to staff, customers and stakeholders.
- Predict future impacts and contain actions to ensure they do not threaten your business.
- Set clear targets and objectives, so that business performance can be monitored.
- Set out where you want to be in the future (your vision) and how you will get there.
- We also provide expert Business Planning Mentors where required.



INFORMATION TECHNOLOGY INFRASTRUCTURE

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Real Technology has partnered with multiple global brands to offer premium IT products, devices and systems that are on par with the latest technology advancements. And they specializes in the provision and installation of cutting-edge technologies and solutions that facilitate the everyday processes of offices and workplaces. And they delivers advanced technology innovations that help banks and financial institutions manage, streamline and simplify their daily operations in line with global banking practices.

Information Technology Infrastructure

- Laptops and PCs
- Data Storage Solutions and Servers
- Backup and Disaster Recovery Solutions
- Environmental Monitoring Solutions
- Uninterruptible Power Supply (UPS) System
- Digital Signage System
- Network Multi Layer Security
- Raised Floors
- Entertainment Centers Cards and Management Systems

Office Technologies

- Printers, Digital Copiers and Multi Function Devices
- Queue Management Systems
- Time and Attendance System
- Document Scanners
- Document Shredders
- Document Filing and Storage Solutions

Banking Technologies

- Banknote Counting and Detection Machines
- Cash Handling
- Banknote Sorting Machines
- Banknote Strapping Machines
- Check Printing System
- Check Scanners
- Check Personalization & Scanning
- Plastic Cards Printing
- SIM Cards and Scratch Cards
- Passbook Printers
- ATMs
- Currency Exchange Boards

LIST OF TOP CLIENTS

OIL & GAS



SERVICES



GOVERNMENT



CONSTRUCTION



TRADING



MANUFACTURING



WHAT OUR CLIENTS SAY ABOUT US ...



**HAJAR
GROUP**



TAYSER AIRAN
Finance Manager

We were worried when choosing our ERP vendor, especially that the project is in Iraq. But with the great help from REAL TECHNOLOGY team we were able to start ORION and go live in a very short time. We were surprised of the level of professionalism and the 24/24 support provided by REAL TECHNOLOGY at any time and applying the requirements with a high quality and great accuracy in addition to providing services, and recommendations of the cases we will face in the coming years .

After few weeks, we were able to start working on most of the modules, purchasing, production, Finance, reports, etc.. and, and gave training for all staff in our company to do his work in right way, and during 2 months ,we were using all forms available in ORION.

Many thanks from me and our team in Doshan dairy plant to REAL TECHNOLOGY team in Iraq and their great efforts and support and looking forward for another successful experience soon.



**ROYAL CAN
MAKING CO. LTD**

ASHRAF KAWASMI
CFO

ORION is one of the strongest ERP systems that meet the requirements of Royal Can Company while maintaining the flexible approach needed to implement and develop the system of Royal Can for cans production. On top of that, it facilitates the proper reporting needs, both standard and customized.

REAL TECHNOLOGY provided easier tools to meet customers needs through their experienced and professional team.

It is worth mentioning that ORION system positively exceeds the needs of our company through the implemented models. Royal Can utilizes not more than 75% of its tools and features.

Finally, we extend our thanks to REAL TECHNOLOGY staff for their cooperation and technical support services they demonstrated.



**DELTA
COMMUNICATIONS**

DR. JAMIL DEAZY
General Manager

One of the best advantages in Real Technology is their ability to solve our business problems. There are always innovative solutions that allow Delta Communications to gain more control over their business.

Immediate support and comprehensive understanding of ORION Enterprise modules are also distinguished feature in Real Technology.

We highly recommend investing in ORION Enterprise with Real Technology and guarantee that the ROI will be managed in no time



الشركة العربية لصناعة الألمنيوم (أرال)
ARAB ALUMINUM INDUSTRY CO.LTD (ARAL)



KHALID ABU DUHIM
CFO

Aluminum industry is one of the most complex and challenging environments to manage. In ARAL, we truly believed that digital transformation will help optimize the company's operations and effectively manage its resources.

We wanted to improve the team performance and provide full insights with reliable data that will help us take the right decisions and plan ahead. We've spent a lot of time meeting with ERP providers / companies to discuss various options, but Real Technology were the only company who understood our needs and provided us with ORION Enterprise solutions that meet our requirements. Digital transformation is a very long and challenging process and it's safe to say that Real Technology helped us to manage this critical and essential transition period.

3i Infotech promoted by NYSE listed ICICI Bank, 3i Infotech is an affiliate of the technology savvy ICICI Group. With entities such as ICICI Bank – India's 2nd largest bank, ICICI Prudential and ICICI Lombard, the US\$56.3 billion ICICI Group is one of the premier tech-savvy financial services conglomerate.

3i Infotech is powered by a multi-cultural and multi-racial team of over 3,000 functional and technical specialists providing end-to-end IT solutions to ever expanding clientele comprising of several Fortune 500 companies besides reputed trans-national and regional brands across the globe. Our research & development processes have gained the reputed SEI-CMMI Level 5 & ISO 9001 accredited quality processes.

Over the years, 3i Infotech has evolved into a US\$100 million annual revenue global IT Company with business operations spread across Americas, Asia, Europe, Africa and Australasia supported by state-of-the-art software development infrastructure in Mumbai, Bangalore, Chennai, New Jersey, Dubai and Kuala Lumpur.

3i-InfoTech was ranked among the top 3 enterprise application solutions (EAS) vendors in the UAE in 2002 by market research firm IDC.

Group Accolades

- In two consecutive years (2004 & 2005), 3i-infotech had received Oracle Partner Excellence Independent Software Vendor Award.
- Asia Insurance Review "Service Provider of the Year" Award In two consecutive years (2005 & 2006).



*Empowering
Business
Trasformation*



Oracle FY04 – Partner
Excellence, Independent
Software Vendor



2005 Asia Insurance Industry Award –
Service Provider of the Year



Oracle FY05 – Partner
Excellence, Independent
Software Vendor



2006 Asia Insurance Industry Award
Service Provider of the Year